



PROSPECTIVE FARMER/RANCHER APPLICATION



To apply to the Santa Monica Farmers Markets, please complete this form and return it to the address below with the appropriate documentation.

CONTACT INFORMATION

Farm Name: _____ Contact Name(s): _____

Billing Street Address: _____

City: _____ County: _____ Zip: _____

Website: _____ Email Address: _____

Business Phone: _____ Business Fax: _____

Facebook name: _____ Twitter: _____

Business Ownership (check all that apply): Family Owned (# of years) Limited Partnership
 Corporation Non-profit Organization

MARKET APPLYING FOR (check all that apply)

<input type="checkbox"/> Wednesday Downtown	<input type="checkbox"/> Saturday Downtown	<input type="checkbox"/> Saturday Pico	<input type="checkbox"/> Sunday Main Street
8:30 am – 1:00 pm	8:30 am – 1:00 pm	8:00 am – 1:00 pm	9:30 – 1:00 pm
2 nd & Arizona Ave	3 rd & Arizona Ave	2200 Virginia Avenue	2640 Main Street

FARM/RANCH DESCRIPTION

Farm Location #1: _____ Farming Since (year)U _____

Acreage at Location #1: _____ Distance to Santa Monica: _____ Owned: _____ Leased: _____

Attach additional sheets with other farm location information as needed.

Describe your farm history and farming philosophy: _____

For office use only: Received _____ Selected _____ Waitlist until _____
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Farmers Market Administrative Office
1901 Main Street, Ste F
Santa Monica, CA 90405
Phone: 310 458-8712 / Fax: 310 391-9996



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FARMING & RANCHING PRACTICES

Certifications held:

___ Organic, certified by _____ since _____

___ Transitional, certified by _____ since _____

___ Other certification (such as humane, salmon-safe, biodynamic, etc.): please list _____

Soil Management

List soil types: _____

Check all of the soil management and soil fertility practices used:

___ Cover crops ___ Commercial fertilizer ___ Soil amendments ___ Compost

___ Raw animal manure ___ Aged manure ___ Use of soil mixes ___ Mulching

___ Raw organic vegetable matter ___ Other soil management practices: _____

Crop Management

Check all of the crop management practices used:

___ Crop rotations ___ Fallow periods ___ Habitat for pollinators ___ Intercropping

___ Other crop management practices: _____

Seed or transplant sources: _____

Diversity Management

Check all the management practices used:

___ Habitat buffer zones ___ Heirloom varieties ___ Contour or strip tillage ___ Seed saving

___ Other diversity management practices _____



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Water Management

Sources of irrigation water (check all that apply)

- Rainfall only On-site well Municipal water source
 Irrigation district allotment Other _____

Methods of application (check all that apply)

- Drip irrigation Flood irrigation Trough irrigation
 Sprinkler Irrigation Other _____

Other Water Management Practices (check all that apply)

- Buffer zones Biofiltration systems Other _____

Pest Management

List primary weed problems: _____

Check all of the WEED management practices used:

- Hand cultivation Machine cultivation Mulching Organic herbicides
 Synthetic herbicides Fire Other _____

List primary INSECT & OTHER PEST problems: _____

Check all of the insect and pest management practices used:

- Crop rotation Resistant crops Hand-removal Organic pesticides
 Release of beneficials Habitat for beneficials Pheromone disruptors
 Synthetic Pesticides Other _____

List primary DISEASE problems: _____

Check all of the disease management practices used:

- Crop rotation Resistant crops Hand-removal Organic pesticides
 Synthetic Pesticides Other _____



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Waste Management

Check all of the waste management practices used:

On-site composting Off-site composting On-site recycling Off-site recycling
 Other _____

Harvest & Storage

Check all that apply:

Harvesting systems used: Hand-harvesting Mechanical harvesting
 Other _____

Types of cold storage used: Built-in place cold storage Adapted cold storage
 Prefab cold storage Other _____

Typical minimal # days storage Average # days storage Typical maximum # days storage

Energy Sources

Check all the fuel and energy sources used on site:

Diesel Bio-diesel Gasoline Electricity from Grid
 Wind Solar Other _____

Check all of the fuel sources used for farm to market transport:

Diesel Bio-Diesel Gasoline Hybrid Technology



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ANIMALS

List the breeds of all animals raised, and how each is managed:

Animal _____ Size of herd/flock _____ Closed herd _____

Breeds _____

Approximate % of each feed used (total should equal 100%):

_____ % Pasture _____ % Self-raised hay _____ % Grains _____ % Other _____

_____ Harvest seasonally _____ Harvest year-round _____ Harvest for direct delivery to market

_____ Storage of harvested product before delivery to market

Check all of the following behaviors supported or management or harvesting practices used:

_____ Clean & dry bedding _____ Ventilated structures _____ Non-slip flooring _____ Wallowing

_____ Access to outdoors _____ Daily migrations _____ Herding opportunities _____ Electric prods

_____ Growth hormones _____ Nutritional guidelines _____ Herd health plan _____ Cloned species

_____ Segregation areas _____ Unimpeded passageways _____ Noise reduction _____ Grazing

_____ Unrestricted access to fresh water _____ Individual animal health records

_____ Herd management handbook

Describe any other indicators of humane treatment used: _____

Attach additional sheets with other information as needed.



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FARMSTEAD DAIRY PRODUCTS

Types of cheeses or other items produced: _____

Raw Product Sources

____ % of milk from your farm ____ % of milk from other sources

Names & locations of other sources _____

____ % of raw milk products ____ % of pasteurized products

List the types and brand names of coagulant or rennet used: _____

LABOR PRACTICES

of year-round full-time employees, including yourself: ____

of part-time or seasonal employees during one year, including yourself: ____

Method of payment of employees, including yourself: (list total number for each)

____ Salary ____ Hourly wage ____ Payment by piece or output ____ Volunteers/Interns (unpaid)

Check all of the following benefits and practices that you provide yourself as the business owner or operator:

____ Health insurance ____ Life insurance ____ Housing ____ Safety training

____ Retirement program ____ Workers compensation ____ Training courses/conferences

Check all of the following benefits and practices available for *full-time, part-time, and seasonal employees*:

____ Health insurance ____ Life insurance ____ Housing ____ Safety training

____ Retirement program ____ Workers compensation ____ Job training ____ Education assistance

____ Earned vacation leave ____ Paid sick leave ____ Raises available ____ Employee handbook

____ Regular staff meetings ____ Diversity of tasks ____ Bonuses available ____ Direct hires made

____ Profit sharing available ____ Performance evaluations ____ Safety incentives ____ Promotions available

____ Food/product sharing available ____ Assistance with social services



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PRODUCT SALES OUTLETS

- % of sales from other Farmers Markets
- % of sales from a farm stand or store
- % of sales from CSA (# of subscribers)
- % of sales direct to restaurants
- # of restaurants
- % of sales direct to schools or other institutions
- % of sales made online
- % of sales to wholesale distributors
- % of sales direct to food processors
- % of sales to stores or other buyers

List all other farmers markets that you attend: _____

OTHER BUSINESS PRACTICES

Check all of the following business practices used:

- Business plan
- Risk management plan
- Crop insurance
- Accident insurance
- Property insurance
- Estate planning
- Value added products
- Value added services
- Non-discrimination policies

ATTACHED DOCUMENTATION

- Certified Producers Certificate
- All leases and agreements between market participants and third parties.
- Map of Growing Ground with supporting photographs.
- Apiary registration (if selling honey).
- Avocado exemption permit or proof of inspection
- Organic registration and certification.
- Annual Health permit for processing facility.
- Board of Equalization Permit (for taxable products).
- Milk Handlers License
- Farm Inspection Report
- Grade A (or B) permit for milk production
- Tuberculosis Test Record
- Producers/Handlers/Processors Application and Registration
- Other

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BUSINESS UPDATE

Please list any agricultural practices and business or management practices adopted during the past twelve months:

OUR MISSION The Santa Monica Farmers Markets are committed to promoting healthful eating and sustainable agriculture in California by providing fresh agricultural products from small farms to urban customers, thereby building community and preserving California farmland. How does your business support this mission?

PLEASE ATTACH A LIST OF YOUR FARM'S PRODUCT AVAILABILITY, INCLUDING TIMELINES.

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