



City of Santa Monica
Housing & Economic Development Department
Production & Preservation / Housing Division
1901 Main Street, Suite B
Santa Monica, CA 90405
(310) 458-8702 (310) 998-3298 fax

June 30, 2010

Mr. John Bowman, Jr.
Rev. Reuben W. Ford
FAME Santa Monica Senior Apartments, L.P.
1823 Michigan Avenue
Santa Monica, CA 90404

Mr. Gary Squier
FAME Santa Monica Senior Apartments, L.P.
3129 6th Street
Santa Monica, CA 90405

RE: 1924 & 1930 Euclid Street, 1753 18th Street, and 1754 19th Street
Construction and Permanent Loan Commitment

Dear Messrs. Bowman, Squier and Rev. Ford:

We are pleased to inform you that the Redevelopment Agency of the City of Santa Monica (Agency) has preliminarily approved a construction and permanent loan to FAME Santa Monica Senior Apartments, L.P. ("Borrower") for the proposed development of forty-nine (49) units ("Development") to be located at 1924 & 1930 Euclid Street, 1753 18th Street, and 1754 19th Street, Santa Monica, CA 90404. The source of these loan funds shall be the Redevelopment Housing Trust Fund. The funding of the loan is subject to the Borrower's execution of final loan documents to be approved by the Agency Counsel and prepared under the following general terms and conditions:

LOAN AMOUNT: Construction and Permanent - \$9,710,000 (includes previously committed Acquisition/Predevelopment - \$4,424,711)

OF UNITS: Forty-nine (49) (42 singles, 6 1-bedroom, and 1 2-bedrooms)

RATE: Zero to Three percent (0 – 3%)

TERM OF LOAN: Three Years for Construction Loan; Fifty-five (55) years for Permanent Loan, from the Certificate of Occupancy date or Placed in Service Date, whichever is later; thereafter Borrower shall make payments from residual receipts, 50 percent of which shall be used for loan repayment and 50 percent of which may be retained by Borrower.

SECURITY: Trust deed, which may be subordinated to other lenders with Agency approval.

REGULATORY AGREEMENT: A Regulatory Agreement with a term of fifty-five (55) years from the date the Certificate of Occupancy or Placed in Service Date is issued to the Development, which specifies, among other requirements, eligible occupancy standards, maximum affordable rents, and minimum operating and replacement reserves, which may be subordinated to other lenders with Agency approval.

OCCUPANCY RESTRICTIONS: All units shall be occupied by households earning no more than 80 percent of Los Angeles County median income, adjusted for household size, and as determined by the U.S. Department of Housing & Urban Development (HUD).

RENT RESTRICTIONS: All rents for the units regarding income targeted households (see Occupancy Restrictions) shall be those established by Health and Safety Code section 50053(b), except to the extent that such targeted households are subject to restriction pursuant to any applicable federal rent requirements (including, without limitation, any federal low income housing tax credits pursuant to Section 42 of the Internal Revenue Code of 1986, as amended) for projects that (i) receive federal assistance and (ii) such assistance is conditioned upon compliance with federal rent requirements.

FEES: None.

DISBURSEMENT: Agency shall disburse construction loan funds as the Development is built and in amounts appropriate to the percentage of construction completed.

AGENCY OPTION: Agency shall have an option to take title to the property at the end of the affordability regulatory period in exchange for the lowest price permitted by the Low Income Tax Credit Program.

GENERAL CONDITIONS OF THE LOAN:

1. Agency review and approval of an appraisal of the as-is value of the site at acquisition. (Agency acknowledges receipt and approval.)
2. Agency receipt and approval of a Phase I Environmental Site Assessment acceptable to the Agency in its sole discretion. (Agency acknowledges receipt and approval.)
3. Agency receipt and approval of a soils report acceptable to the Agency in its sole discretion. (Agency acknowledges receipt and approval.)
4. Agency commitment is contingent upon compliance with the California Environmental Quality Act (CEQA) and the National Environmental Policy Act (NEPA), if applicable, and all applicable historical analysis to the satisfaction of the Agency, the federal Department of Housing and Urban Development (HUD) and the California State Historic Preservation Office (SHPO). If NEPA is applicable, no physical activity shall have occurred on the site until all public notice procedures concerning the release of HUD funds have been completed to the satisfaction of the Agency and HUD. Commencement of physical activity shall cancel this commitment.
5. Agency receipt of an ALTA Lender's Title Insurance Policy in the amount of the total Agency loan.
6. Evidence that Borrower has obtained the following insurance coverages:
 - 6.1. *Liability insurance* of at least \$3,000,000 in a form and manner approved by the City's Risk Manager. The insurance certificate must indicate City and Agency as an additional insured; and
 - 6.2. *All Risk property insurance* in an amount equal to 100 percent replacement value in a form and manner approved by the City's Risk Manager. The insurance certificate must indicate City and Agency as additional insured and loss payee.

CONDITIONS FOR CONSTRUCTION PORTION OF LOAN:

1. Borrower's receipt of all necessary planning approvals and issuance of a building permit for the Development from the City.
2. Agency's receipt and approval of all draw requests.
3. Agency's receipt and approval of a list of all contractors, subcontractors, consultants and material suppliers to be employed on the Development. Borrower will require

performance bonds and payment bonds on all contracts and subcontracts, in form and substance acceptable to the Agency.

OTHER CONDITIONS:

1. Borrower's receipt of construction financing commitments from the following funding sources and in the following estimated amounts:

Tax Credit Equity	\$ 1,461,661
Bank Loan	\$ 4,706,000

2. Borrower's receipt of permanent financing commitments from the following funding sources and in the following estimated amounts:

Tax Credit Equity	\$ 5,846,642
Bank Loan	\$ 730,042

3. Agency's receipt and approval of final plans and specifications for the construction of the development. Agency will require an assignment of any such plans, subject to priority assignment, of Borrower's ownership interest in and to the plans and specifications as security for the loan.
4. Agency's receipt and approval of all entitlements necessary to construct the Development.
5. Agency's receipt and approval of a final construction budget and a final financial feasibility analysis, which will specify the manner in which loan proceeds will be disbursed.
6. Agency's receipt and approval of any construction contracts. Construction contracts must specify that the payment of (State) prevailing wages will be required for this Development. Agency will require an assignment, subject to priority assignment, of Borrower's interest in and to any such construction contracts as security for the loan, and Borrower shall obtain contractor consent to said assignment. Contractor(s) must be acceptable to Agency in its sole discretion. Contractor must provide a performance bond and a payment bond in form and substance acceptable to Agency.
7. Agency will require an assignment, subject to priority assignment, of Borrower's interest in and to the architect's/engineer's agreement, if any, as security for the loan.
8. Borrower shall establish initial operating reserve account(s) in the amount of at least three months of operating expenses as a requirement of the Regulatory Agreement. Borrower shall make annual contributions in the amount of at least \$400 /unit/year into the replacement reserve account. Borrower's withdrawals from this account will require the Agency's written approval, which will not be unreasonably withheld.

9. Agency reserves the right to require at any time during the term of the Regulatory Agreement that Borrower maintain on deposit in one or more accounts designated or held by Agency (a) funds sufficient to pay property taxes and insurance premiums owing with respect to the Development and (b) funds designated and set aside as operating and replacement reserves for the Development.
10. Agency receipt and approval of a construction management contract, if applicable.
11. Confirmation satisfactory to the Agency in its sole discretion that annual gross potential revenue for the Development is at least \$352,901.
12. Borrower's execution and delivery of Agency's standard loan documents, and compliance with all covenants and conditions set forth in said loan documents or as Agency or their counsel may determine based on a review of Borrower's submissions as required by this commitment letter.
13. Borrower's provision of a Management Plan subject to review and approval by the Agency.
14. The Project shall implement a local preference as required by the Housing Trust Fund Guidelines.
15. This loan will be monitored over its term, and this Development will be monitored over the term of the Regulatory Agreement. Borrower understands that it will be required to complete monitoring reports, as required by Agency, in a timely fashion.
16. Please note that the Agency liens shall be recorded subject only to exceptions approved by Agency in its sole discretion.
17. Agency reserves the right at any time during the term of this loan to sell, assign, or otherwise transfer its interest and rights in the promissory note and security for this loan.
18. Borrower's assurances, as Agency deems necessary, that the property condition and Borrower financing condition remain substantially the same as represented at the time of commitment.
19. Agency reserves the right to cancel this commitment and terminate its obligations hereunder, upon the occurrence of any of the following events:
 - a. Borrower's failure or inability to comply with the terms of this commitment;
 - b. The filing by or against Borrower or any Guarantor of a petition in bankruptcy or insolvency or for reorganization or the appointment of a receiver or trustee, or the making by Borrower or any Guarantor of an assignment for the benefit

of creditors, or the filing of a petition for arrangement by Borrower or Guarantor;

- c. The disclosure of any information which in the opinion of Agency would impair the ability of Borrower or any Guarantor to perform under the terms of this commitment or the loan or of the Development to meet Agency's underwriting standards; or
- d. The failure of Borrower to disclose to Agency all information material to the loan or the Development and the improvements, or the misrepresentation by Borrower of any material fact relating to the loan, the Development, the improvements or the financial condition of Borrower or any Guarantor.

The Development must comply with all applicable City codes, standards and current zoning requirements. Applicants are advised to check with the City Planning and Community Development Department and the City Rent Control Board. Please note that affordability definitions may differ under existing Santa Monica Municipal Code provisions applicable to the Development. The Development shall be leased-up according to the local preference policy of the City of Santa Monica, if consistent with federal laws and regulations, and in a manner acceptable to the City and Agency.

Borrower is expected to be adequately represented by its own legal counsel. Conditions stated herein may be changed only by the prior written consent of both of the parties to this letter.

The amount of the Agency permanent loan has been based upon estimated total development costs submitted by Borrower as part of the loan application documentation. To the extent that actual Development costs are lower, the Agency loan amount may be reduced accordingly so that the minimum necessary public subsidy is provided to the Development.

This commitment expires August 15, 2011 or at start of construction, whichever occurs first. Please sign below and return this letter to us by July 6, 2010 to acknowledge acceptance of the terms and conditions contained herein.

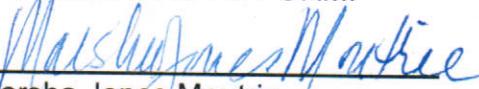
Please call Ava Lee, Housing Division Project Manager at 310.458.4938 with any questions or comments. We look forward to assisting you with this important Development.

Sincerely,



Rod Gould
Executive Director

APPROVED AS TO FORM:

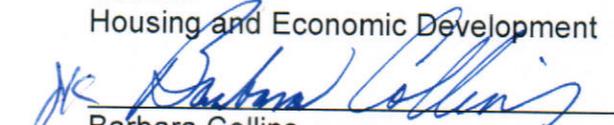


Marsha Jones Moutrie
Agency Counsel

APPROVED BY:



Andy Agle
Director
Housing and Economic Development



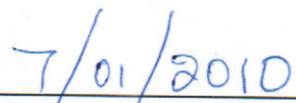
Barbara Collins
Housing Manager

ACKNOWLEDGED AND ACCEPTED:

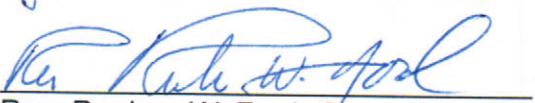
FAME Santa Monica Senior Housing, L.P.



John Bowman, Jr., General Partner



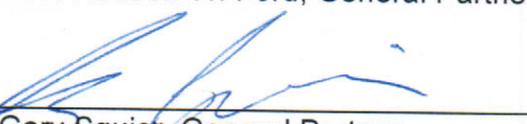
Date



Rev. Reuben W. Ford, General Partner



Date



Gary Squier, General Partner



Date