

Attachment A - Bid Summary

Bid No. 4114

Bid Description: Provide Bi-Weekly maintenance services and repairs and annual water feature maintenance at Tongva Park and Ken Genser Town Square as required by Public Landscape Division.

Bid Closing Date: October 21, 2013

| | Advanced Aquatic Technology Inc. Orange, California | | Water Fountain Guy Palos Verdes, California | |
|---|--|--|--|--------------------|
| Pricing | Response | | Response | |
| Description | Monthly Price | Extended Price | Monthly Price | Extended Price |
| Bi-Weekly water feature maintenance (twice per week) at Tongva Park. Price should include bi-weekly maintenance labor fees, materials, chemicals, equipment, supervision, disposal fees, delivery charges and sales tax. | \$1,450/ per month | \$17,400/ per year | \$3,334/ per month | \$40,014/ per year |
| Bi-Weekly water feature maintenance (twice per week) at Ken Genser Town Square. Price should include bi-weekly maintenance labor fees, materials, chemicals, equipment, supervision, disposal fees, delivery charges and sales tax. | \$1,045/ per month | \$12,540/ per year | \$1,276.17/ per month | \$15,314/ per year |
| Annual water feature maintenance (once per year) at Tongva Park. | \$14,450/ per year | | \$3,450/ per year | |
| Annual water feature maintenance (once per year) at Ken Genser Town Square | \$5,800/ per year | | \$1,660/ per year | |
| Other: (If applicable, please explain) | | | | |
| Annual Total: | \$50,190.00 | | \$60,438.00 | |
| Bid Option 1A: Should the City decide to require water feature maintenance three times per week at Tongva Park, please indicate the monthly price. Price should include weekly maintenance labor fees, materials, chemicals, equipment, supervision, disposal fees, delivery charges and sales tax. | \$1,955/ per month \$23,460/ per year | | \$4,446/ per month \$53,352/ per year | |
| Bid Option 1B: Should the City decide to require water feature maintenance three times per week at Ken Genser Town, please indicate the monthly price. Price should include weekly maintenance labor fees, materials, chemicals, equipment, supervision, disposal fees, delivery charges and sales tax. | \$1,380/ per month \$16,560/ per year | | \$1667.25/ per month \$20,007/ per year | |
| Bid Option 2: Should the City decide to require preventative maintenance services to be performed (in addition to bi-weekly water feature maintenance), please indicate the regular hourly rate as well as overtime rate. | Supervisor \$60 Laborer \$40/ labor rate per hour Supervisor \$80 Laborer \$55/ | | \$95/ labor rate per hour \$142.50/ labor overtime rate per hour | |
| Repair parts and materials- percentage discount off manufacture's price list. | Billed at a cost + 10% | | 10.00% | |
| Licenses | Response | | Response | |
| Please provide a list of current licenses that your company/employees have. | B-General/ Contractor | | 1. C53 #983052 Contractors Board. 2. T5563 Los Angeles Department of Health Services. 3. EIT 106006 California Board of Professional Engineers and Land Surveyors. | |
| Do your employees have a current Los Angeles County Department of Health Services License? | No | | Yes # T5563 | |
| Experience | Response | | Response | |
| In addition to providing references as requested above, please describe experience including maintaining and servicing similar types or fountains/water features for similar customers. | Advanced Aquatic Technology Inc. has been performing maintenance on similar projects since 1989 (24 years) | | "Water Fountain Guy" works ONLY on Fountain/Water features. We are NOT a company that tries to do all sorts of pools and fountains. As a result of specializing in Fountain/water features for the commercial and public industry, we have worked on a variety of fountain/water features. All fountains/water features are unique and exposure to many types is necessary to work efficiently on a fountain/ water feature. We are NOT part of a larger diversified company that has a group working on fountain/water features. We are a company dedicated to working on only one thing- fountains/water features. | |
| Description | Response | | Response | |
| Payment Terms | Net 30 | | Net 45 | |
| Renewal | Period 2 | Same price, terms, and conditions offered | Same price, terms, and conditions offered (maximum 1 one-year renewal period form date of expiration. | |
| | Period 3 | 3% Increase of previous year's price for all areas or options. | 1.5% Increase of previous year's price for all areas or options. | |