

ATTACHMENT A

BID #: 3041
BID TITLE: PROVIDE PEST CONTROL AS REQUIRED BY VARIOUS DIVISIONS

BID CLOSE DATE: 4/29/2011

	Orkin Pest Control <i>Los Angeles, CA</i>	IRC Services, Inc. dba The Termite Guy <i>Santa Ana, Ca</i>	Pestmaster Services <i>Reno, NV</i>	Active Pest Control <i>Norwalk, CA</i>	Innovative Pest Management <i>El Segundo, CA</i>
FEES:					
ROUTINE SERVICE (OUTSIDE SCOPE OF WORK):	\$ 75.00	\$ 75.00		\$ 45.00	\$ 55.00
FLAT ANNUAL RATE (PAID IN FOUR EQUAL QUARTERLY INSTALLMENTS):	\$ 25,640.00	\$ 39,812.00		\$ 23,080.00	\$ 240.00
PEST MANAGEMENT PLAN DEVELOPMENT:	\$ 75.00	\$ 75.00		\$ 45.00	\$ 60.00
EMERGENCY SERVICE:	\$ 75.00	\$ 75.00		\$ 60.00	\$ 60.00
FORMAL TRAINING:	\$ -	\$ 75.00		\$ 45.00	\$ 60.00
PAYMENT TERMS:					
	NET 30			NET 30	NET 30
RENEWAL OPTIONS:					
YEAR 2:	SAME PRICE, TERMS, & CONDITIONS	SAME PRICE, TERMS, & CONDITIONS		SAME PRICE, TERMS, & CONDITIONS	SAME PRICE, TERMS, & CONDITIONS
YEAR 3:	SAME PRICE, TERMS, & CONDITIONS	SAME PRICE, TERMS, & CONDITIONS		SAME PRICE, TERMS, & CONDITIONS	SAME PRICE, TERMS, & CONDITIONS
MONTHLY SERVICE					
1 COMMUNITY GARDENS	\$ 49.00	\$ 91.00	\$ -	TBD	\$ 55.00
2 BEACH MAINTENANCE	\$ 40.00	\$ 91.00	\$ 123.16	\$ 40.00	\$ 45.00
3 WOODLAWN CEMETERY	\$ 80.00	\$ 91.00	\$ 76.80	\$ 85.00	\$ 55.00
4 BAYSIDE DISTRICT	\$ 95.00	\$ 91.00	\$ 30.00	\$ 100.00	\$ 120.00
5 PARKING GARAGE (PROMENADE MAINTENANCE)	\$ 45.00	\$ 91.00	\$ 30.00	\$ 45.00	\$ 65.00
6 ANNENBERG BEACH HOUSE	\$ 45.00	\$ 91.00	\$ 173.89	\$ 65.00	\$ 125.00
7 AQUARIUM	\$ 45.00	\$ 91.00	\$ 30.00	\$ 55.00	WITH PIER
8 REED PARK	\$ 45.00	\$ 91.00	\$ 30.00	\$ 40.00	\$ 45.00
9 FIRE STATION #1	\$ 45.00	\$ 91.00	\$ 77.80	\$ 40.00	\$ 45.00
10 SENIOR CENTER (OCEAN)	\$ 45.00	\$ 91.00	\$ 34.25	\$ 40.00	\$ 55.00
11 CIVIC CENTER	\$ 125.00	\$ 91.00	\$ 200.00	\$ 125.00	\$ 150.00
12 POICE DEPARTMENT (PSF)	\$ 95.00	\$ 91.00	\$ 200.00	\$ 95.00	\$ 130.00
13 ANIMAL SHELTER	\$ 78.00	\$ 91.00	\$ 30.00	\$ 40.00	\$ 85.00
14 BUS YARD	\$ 49.00	\$ 91.00	\$ 114.33	\$ 55.00	\$ 125.00
15 FIRE STATION #3	\$ 45.00	\$ 91.00	\$ 90.00	\$ 40.00	\$ 45.00
16 MAINTENANCE YARD	\$ 125.00	\$ 91.00	\$ 76.27	\$ 55.00	\$ 150.00
17 CITY HALL	\$ 95.00	\$ 91.00	\$ 201.37	\$ 65.00	\$ 110.00
18 ARCADIA WATER	\$ 45.00	\$ 91.00	\$ 30.00	\$ 40.00	\$ 55.00
19 SANTA MONICA PIER	\$ 69.00	\$ 91.00	\$ 200.00	\$ 65.00	\$ 260.00
20 COMMUNITY GARDENS (BROADWAY & PARK)	\$ 45.00	\$ 91.00	\$ 30.00	TBD	\$ 35.00
21 PRINT SHOP	\$ 45.00	\$ 91.00	\$ 30.00	\$ 40.00	\$ 50.00
22 KEN EDWARDS CENTER	\$ 59.00	\$ 91.00	\$ 47.55	\$ 40.00	\$ 65.00
23 MAIN LIBRARY	\$ 45.00	\$ 91.00	\$ 200.00	\$ 65.00	\$ 60.00
24 RESOURCE RECOVERY & RECYCLING	\$ 125.00	\$ 91.00	\$ 30.00	\$ 55.00	\$ 85.00
25 VIRGINIA PARK	\$ 45.00	\$ 91.00	\$ 30.00	\$ 50.00	\$ 70.00
26 POLICE ACTIVITY LEAGUE	\$ 45.00	\$ 91.00	\$ 58.41	\$ 40.00	\$ 55.00
27 SANTA MONICA AIRPORT - 3200 AIRPORT AVE	\$ 55.00	\$ 91.00	\$ 72.00	\$ 50.00	\$ 65.00
28 SANTA MONICA AIRPORT - 2900 AIRPORT AVE	\$ 55.00	\$ 91.00	\$ 49.20	\$ 50.00	\$ 60.00
29 SANTA MONICA AIRPORT - N/E CORNER	\$ 55.00	\$ 91.00	\$ 30.00	\$ 50.00	\$ 45.00
30 SANTA MONICA AIRPORT - 3151 DONALD DOUGLAS	\$ 55.00	\$ 91.00	\$ 30.00	\$ 50.00	\$ 45.00
31 SANTA MONICA AIRPORT - 3223 DONALD DOUGLAS LOOP	\$ 55.00	\$ 91.00	\$ 78.00	\$ 50.00	\$ 75.00
32 FIRE STATION #5	\$ 45.00	\$ 91.00	\$ 46.51	\$ 40.00	\$ 45.00
MONTHLY TOTAL:	\$ 1,989.00	\$ 2,912.00	\$ 2,479.54	\$ 1,670.00	\$ 2,475.00
QUARTERLY SERVICE					
1 JOSLYN PARK	\$ 45.00	\$ 175.00	\$ 50.00	\$ 75.00	\$ 65.00
2 HOTCHKISS PARK	\$ 45.00	\$ 125.00	\$ 50.00	\$ 75.00	\$ 65.00
3 MILES PLAYHOUSE	\$ 45.00	\$ 75.00	\$ 50.00	\$ 75.00	\$ 65.00
4 EUCLID PARK	\$ 45.00	\$ 125.00	\$ 50.00	\$ 75.00	\$ 65.00
5 MARINE PARK	\$ 45.00	\$ 175.00	\$ 50.00	\$ 75.00	\$ 65.00
6 DOUGLAS PARK	\$ 45.00	\$ 99.00	\$ 50.00	\$ 75.00	\$ 70.00
7 AIRPORT STORAGE	\$ 55.00	\$ 99.00	\$ 50.00	TBD	\$ 45.00
8 MEMORIAL PARK	\$ 59.00	\$ 245.00	\$ 193.28	\$ 155.00	\$ 65.00
9 SWIM CENTER	\$ 59.00	\$ 99.00	\$ 200.00	\$ 155.00	\$ 65.00
QUARTERLY TOTAL:	\$ 443.00	\$ 1,217.00	\$ 743.28	\$ 760.00	\$ 570.00

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BID CLOSE DATE: 4/29/2011

	Ecolab, Inc. St. Paul, MN	Cats USA Pest Control, Inc North Hollywood, CA	Western Termite Anaheim, CA	Stafford Env. Services dba Specialized Services Vista, CA
FEES:				
ROUTINE SERVICE (OUTSIDE SCOPE OF WORK):	\$ 85.00	\$ 48.00	\$ 125.00	\$ 55.00
FLAT ANNUAL RATE (PAID IN FOUR EQUAL QUARTERLY INSTALLMENTS):	\$ 23,760.00	N/A	\$ 31.50 PER 15 MINS	N/A
PEST MANAGEMENT PLAN DEVELOPMENT:	NO CHARGE	\$ 55.00	\$ 125.00	\$ 60.00
EMERGENCY SERVICE:	NO CHARGE	\$ 55.00	\$ 225.00	\$ 60.00
FORMAL TRAINING:	TWO 1 HR TRAINING INCLUDED PER YEAR \$100/HR AFTER	\$ 55.00	\$ 125.00	\$ 60.00
PAYMENT TERMS:				
	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS	NET 30 DAYS
RENEWAL OPTIONS:				
YEAR 2:	SAME PRICE, TERMS, & CONDITIONS	SAME PRICE, TERMS, & CONDITIONS	1% INCREASE	SAME PRICE, TERMS, & CONDITIONS
YEAR 3:	SAME PRICE, TERMS, & CONDITIONS	2% INCREASE	1% INCREASE	SAME PRICE, TERMS, & CONDITIONS
MONTHLY SERVICE				
1 COMMUNITY GARDENS	\$ 45.00	HOURLY RATE	\$ 65.00	\$ 35.00
2 BEACH MAINTENANCE	\$ 35.00	\$ 45.00	\$ 65.00	\$ 36.90
3 WOODLAWN CEMETERY	\$ 120.00	\$ 79.00	\$ 125.00	\$ 69.70
4 BAYSIDE DISTRICT	\$ 45.00	\$ 115.00	\$ 65.00	\$ 98.40
5 PARKING GARAGE (PROMENADE MAINTENANCE)	\$ 25.00	\$ 55.00	\$ 125.00	\$ 49.20
6 ANNENBERG BEACH HOUSE	\$ 40.00	\$ 85.00	\$ 165.00	\$ 90.00
7 AQUARIUM	\$ 90.00	\$ 85.00	\$ 165.00	\$ 35.00
8 REED PARK	\$ 25.00	\$ 45.00	\$ 65.00	\$ 36.90
9 FIRE STATION #1	\$ 40.00	\$ 45.00	\$ 75.00	\$ 36.90
10 SENIOR CENTER (OCEAN)	\$ 35.00	\$ 50.00	\$ 75.00	\$ 45.10
11 CIVIC CENTER	\$ 180.00	\$ 145.00	\$ 250.00	\$ 123.00
12 POICE DEPARTMENT (PSF)	\$ 110.00	\$ 98.00	\$ 165.00	\$ 86.10
13 ANIMAL SHELTER	\$ 35.00	\$ 80.00	\$ 165.00	\$ 67.24
14 BUS YARD	\$ 45.00	\$ 145.00	\$ 165.00	\$ 123.00
15 FIRE STATION #3	\$ 45.00	\$ 45.00	\$ 75.00	\$ 36.90
16 MAINTENANCE YARD	\$ 45.00	\$ 145.00	\$ 125.00	\$ 123.00
17 CITY HALL	\$ 65.00	\$ 110.00	\$ 150.00	\$ 90.20
18 ARCADIA WATER	\$ 30.00	\$ 50.00	\$ 75.00	\$ 45.10
19 SANTA MONICA PIER	\$ 150.00	\$ 175.00	\$ 75.00	\$ 164.00
20 COMMUNITY GARDENS (BROADWAY & PARK)	\$ 65.00	HOURLY RATE	\$ 65.00	\$ 35.00
21 PRINT SHOP	\$ 45.00	\$ 70.00	\$ 45.00	\$ 35.00
22 KEN EDWARDS CENTER	\$ 45.00	\$ 60.00	\$ 75.00	\$ 53.50
23 MAIN LIBRARY	\$ 65.00	\$ 45.00	\$ 125.00	\$ 36.90
24 RESOURCE RECOVERY & RECYCLING	\$ 55.00	\$ 75.00	\$ 125.00	\$ 90.00
25 VIRGINIA PARK	\$ 135.00	\$ 65.00	\$ 75.00	\$ 57.40
26 POLICE ACTIVITY LEAGUE	\$ 45.00	\$ 60.00	\$ 75.00	\$ 55.00
27 SANTA MONICA AIRPORT - 3200 AIRPORT AVE	\$ 30.00	\$ 150.00	\$ 125.00	\$ 182.00
28 SANTA MONICA AIRPORT - 2900 AIRPORT AVE	\$ 30.00	\$ 75.00	\$ 125.00	\$ 120.00
29 SANTA MONICA AIRPORT - N/E CORNER	\$ 30.00	\$ 75.00	\$ 125.00	\$ 65.00
30 SANTA MONICA AIRPORT - 3151 DONALD DOUGLAS	\$ 30.00	\$ 75.00	\$ 125.00	\$ 120.00
31 SANTA MONICA AIRPORT - 3223 DONALD DOUGLAS LOOP	\$ 30.00	\$ 150.00	\$ 125.00	\$ 120.00
32 FIRE STATION #5	\$ 45.00	\$ 45.00	\$ 75.00	\$ 35.00
MONTHLY TOTAL:	\$ 1,855.00	\$ 2,542.00	\$ 3,520.00	\$ 2,396.44
QUARTERLY SERVICE				
1 JOSLYN PARK	\$ 40.00	\$ 130.00	\$ 85.00	\$ 110.70
2 HOTCHKISS PARK	\$ 35.00	\$ 115.00	\$ 65.00	\$ 30.00
3 MILES PLAYHOUSE	\$ 45.00	\$ 155.00	\$ 125.00	\$ 40.00
4 EUCLID PARK	\$ 35.00	\$ 120.00	\$ 65.00	\$ 30.00
5 MARINE PARK	\$ 40.00	\$ 145.00	\$ 85.00	\$ 135.30
6 DOUGLAS PARK	\$ 35.00	\$ 125.00	\$ 75.00	\$ 30.00
7 AIRPORT STORAGE	\$ 25.00	\$ 145.00	TBD	NOT CONFIRMED
8 MEMORIAL PARK	\$ 45.00	\$ 175.00	\$ 125.00	\$ 159.90
9 SWIM CENTER	\$ 75.00	\$ 185.00	\$ 175.00	\$ 60.00
QUARTERLY TOTAL:	\$ 375.00	\$ 1,295.00	\$ 800.00	\$ 595.90